

MMQB

OCTOBER 23, 2017



**KnollTextiles
Launches The
Hallmark Collection**

increases, improving product delivery and driving efficiencies in operations.

For the balance of the fiscal year, the Company expects to capitalize \$3 million related to business information system software and development, \$12 million for the construction of a manufacturing facility and \$6 million for operations. The Company believes it has adequate working capital and borrowing capabilities to meet these requirements.

The Company remains committed to its core strategies, which include providing a wide range of quality product offerings and price points to the residential and contract markets, combined with a conservative approach to business. The Company will maintain its focus on a strong balance sheet through emphasis on cash flow and increasing profitability. The Company believes these core strategies are in the best interest of our shareholders.

Office Solutions Acquires Crest Office Furniture

► Each company will continue to operate under its own name at this time.

Office Solutions, the largest independent commercial business products and services supplier on the west coast, today announced the acquisition of Crest Office Furniture, an independent office furniture dealer located in Burbank, CA.

Each company will continue

to operate under its own name at this time, experiencing only minor changes that will enhance service levels for their customers. Crest’s office and team will remain in Burbank in order to service their existing customer base.

“We are very excited to have the Crest team join the Office Solutions’ family,” said Bob Mairena, President of Office Solutions. “By joining forces, Office Solutions and Crest Office Furniture can leverage the benefits that they both possess, providing greater distribution and more depth of product offerings in the Los Angeles region and its surrounding areas.”

NeoCon East Offers Smart Ready-to-Spec Solutions, Nov. 15 & 16

► NeoCon East will play host to 150 top companies showcasing a wide range of innovations spanning the workplace, healthcare, education, retail, and hospitality sectors.

The 15th annual NeoCon East, November 15-16 at the Pennsylvania Convention Center, will highlight hundreds of exciting new commercial interiors solutions. The region’s go-to tradeshow and conference for those in the commercial interiors industry, NeoCon East will play host to 150 top companies showcasing a wide range of innovations spanning the workplace, healthcare, education, retail, and hospitality sectors. The show is also an excellent resource for specifiers of federal projects on



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NEWS

the GSA Schedule. New exhibitors this year include Adotta America (#1620), Andreu World (#943), ASSA ABLOY (#1048), Bradley Corporation (#1544), Framery (#1013), Gantner Technologies (#1515), Halcon (#1042), Iron Age Office (#731), Milliken (#1539), MOVI Workspace (#1337), Ottilite Technologies, Inc. (#743), Philips Lighting (#1445), Sectis Design (#832), and Tectura Designs, A Wausau Tile Inc. Brand (#1437).

Julie Kohl, Vice President of Exhibitor Sales, NeoCon Shows, comments, "This year, we're excited to feature 150 new and returning exhibitors, whose innovative, ready-to-specify solutions will enhance the 15th annual edition of NeoCon East. From intelligently-designed furniture to high-performing acoustic solutions, there is a wealth of new-to-market options across vertical markets for attendees to discover."

Here is a sampling of what NeoCon East attendees can expect to see and experience at the show, by category:

TECHNOLOGY

FRAMERY #1013

Solving both noise and privacy issues, Framery is a pioneer in soundproof phone booths and meeting pods for open plan offices. At NeoCon East, the company will be displaying the "Framery O phone booth," a perfect solution to have discussions in privacy, as well as the "Framery Q meeting pod," which allows people to have 2-4 person meetings in private without disturbing the office.

GANTNER #1515

Established in 1982, Gantner draws on over 30 years of experience to create the world's most complete and innovative line of RFID locking solutions for lockers and furniture. Gantner will be showcasing the GANTNER Networked Locking System, the GAT NET.Lock 7000—the market's most powerful electronic locking solution for employee lockers in flexible office environments. Other privacy solutions at the show include the GAT Lock 6010, GAT ECO.Lock 7100, GAT ECO.Side Lock, and the GAT Info 6100.

FURNISHINGS

ICF GROUP #1119

ICF will be showcasing new additions to its collection of acoustic screens with "Airbloom" and "Lovi Tree." Bringing a natural and calm aesthetic to the workplace, the Bower Collection of work pods, lounge chairs, and adjustable screens will be on display. ICF's beautiful Monza Chair Series, Mood Chair Series, and Penne Chair will also be present.

IRON AGE OFFICE #731

Iron Age Office is dedicated to crafting office environments that are as unique as its clients. The brand will present the Carruca Executive Desk, a bold statement-making piece, the Custom Carruca Workstation that is completely customizable to fit any office environment, and their sensational Conference Tables.

MOVI WORKSPACE #1337

MOVI Workspace is currently producing one signature product which will be featured at

the show: the MOVI Standing Desk. The key features of MOVI Standing Desk are its ergonomic design that has been founded through consultations with leading health experts, ease and safety of the electric lift that is capable of saving the customer's height for effortless movement throughout the day, and a spacious work area providing the ultimate platform for a productive lifestyle.

SURFACE WORKS #903

SurfaceWorks is featuring many exciting products from the Rapport line at this year's NeoCon East show. This includes the Island, Media Table, and the Accent and Basic tables. SurfaceWorks will also unveil their new look, which includes a new logo, tagline and revamped website. The rebranding reflects both the evolution of the company as well as its vision for the future.

SPEC FURNITURE #919

Spec Furniture will be displaying their latest Behavioral Health product, "Hardi," their newest lounge seating collection, "Tailor," and they will introduce their new table, "Annex". In addition, they will inform about their initiative to plant enough trees to completely offset the equivalent greenhouse gas emissions generated from its annual electricity consumption in the next five years.

FLOORING

PATCRAFT #1519

Patcraft will preview their new modular collection, Material Paradox, and their award winning LVT collection, Subtractive Layers. By using light to enhance

the pattern and add textural and visual depth, Material Paradox products are combined with color filters that are overlaid to create scale and contrast to achieve balance within a space. Subtractive Layers is a dryback product that provides a unique and dynamic aesthetic.

Shaw Contract #1203

Shaw Contract will be showcasing their “Off the Grid” and “Emergence” carpets. Emergence experiments with the perception and use of pattern in our environments. The collection is expressive, infusing the atmosphere with curiosity and delight. Off the Grid is a deeply textural collection of undulating patterns that mirror the natural world.

Online registration is available at www.neoconeast.com.

Allsteel Universal Design Expert A.J. Paron-Wildes To Present At Greenbuild 2017

▶ Paron-Wildes specializes in design implementation and collaboration, environmental initiatives/LEED and change management.

A.J. Paron-Wildes, National Architectural and Design Manager for Allsteel, is a key presenter at this year’s Greenbuild International Conference & Expo, the world’s largest and most influential green building conference, to be held November 8–10 in Boston.

Paron-Wildes will join architect Hansel Bauman, Co-director of DeafSpace Institute at Gallaudet University; Katie Osborn,




Paron-Wildes

Principal & Wayfinding Strategist at Via Collective; and Victoria Lanteigne, Senior Accessibility Consultant at Steven Winter Associates, Inc., to discuss “Trending Strategies for Universal Design.” The panel will explore four innovative approaches to practicing Universal Design in today’s building industry:

Designing for Health ; Designing for Deaf Space ; Designing for Autism ; and Wayfinding .

Paron-Wildes specializes in design implementation and collaboration, environmental initiatives/LEED and change management. She uses the term “design empathy” to characterize the need to accommodate a range of sensory experiences when it comes to making modern office space. Paron-Wildes’s extensive experience includes having built and led an award-winning design/build firm; developed national programs for the American Society of Interior Designers; and developed research programs for the University of Minnesota. She has also been a consultant for interiors in healthcare and education, specifically dealing with autism.

The panel takes place on Wednesday, November 8, from 4:00 pm to 6:00 pm at Boston Convention and Exhibition Center. 

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